



# We are pleased to present you with Marklund's 2004-2005 Annual Report.

The pages of this report are more than just a review of our fiscal year financial performance. These pages share Marklund's commitment to families who have children with special needs and how we provide unprecedented, quality medical care.

In December 2002, we opened our Geneva campus to families throughout Illinois and beyond. This state-of-the-art campus is the result of many years of strategic planning to create the best setting possible for optimal care. Today, we see everything from non-ambulatory clients walking across the therapy pool, to an embracing new community of supporters.

During the last year, our staff continued to focus on how we can successfully meet the current and future needs of those we serve. We continue to develop our vision for the future, including setting the stage for two additional homes to be built on our campus in 2006, and for the new Marklund Philip Center for Children in Bloomingdale, the original Marklund Home built in 1958 and now renovated into a 30-bed children's home and day school. We are raising the bar in everything we do, including new staff culture training to ensure our vision becomes part of the culture that is lived and breathed by everyone at Marklund. We are confident that all these efforts will show our deep commitment to our staff, and the families and communities we serve every day.

We have been fortunate to have had a strong and successful partnership with our families, donors, volunteers and friends. With you, all things are possible. We ask for your continued financial support and commitment.

Sincerely,



Joel Rusco  
*President & CEO*



Karen J. Golden  
*Board Chairman*

We cannot thank our supporters enough for making Marklund the place where miracles happen.



# Statement of operations for the year ended June 30, 2005

## Revenues

Residential	\$9,826,285
School, early intervention and developmental training	3,503,209
Fund-raising/non-operating gains	1,842,280
Other	235,035

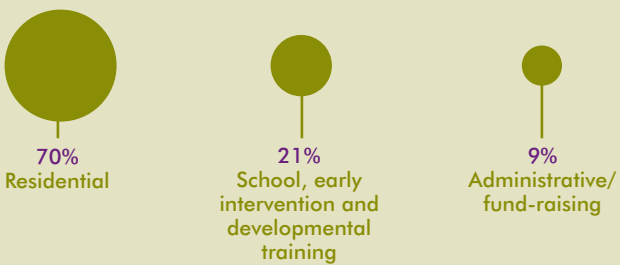
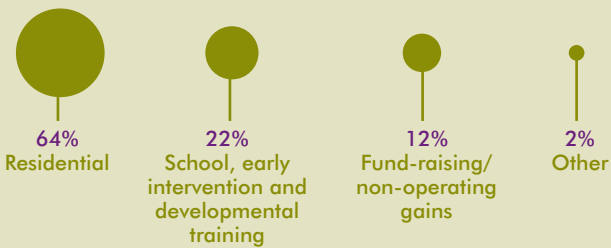
**Total Revenues** **\$15,406,809**

## Expenses

Residential	\$11,706,594
School, early intervention and developmental training	3,434,658
Administrative/fund-raising	1,578,998

**Total Expenses** **\$16,720,250**

Revenue, support and gains deficient of expenses	(\$1,313,441)
Restricted grants/funds released for purchase of property and equipment	987,530
Change in net unrealized gains and losses on other than trading securities	303,450
Increase/(decrease) in unrestricted net assets	(22,461)



Marklund’s revenue sources include the Illinois Department of Human Services, Medicaid, local governments, school districts, and private payors. The cost of providing services significantly exceeds the amount of operating revenue received. This deficit is considered charity care which is principally subsidized through Marklund’s fund-raising activities, including special events and support from corporations, foundations and individuals.





## Our Donors

Those who support Marklund have been giving selflessly, providing endlessly and making miracles happen since 1954. Without a group of dedicated contributors, Marklund, simply put, would not be able to provide exceptional care like we do. We are so grateful to those who keep Marklund in their hearts as they give of their time, talents and treasures every year. Our thanks to this year's miracle-makers...



The Marklund Endowment Fund is a legally restricted fund which preserves the donor's base contribution while creating a permanent stream of investment income to care for those we serve, now and into the future. These donors have made a permanent investment and never-ending personal commitment to the future of our infants, children and adults, and have allowed us to continue providing the exceptional care that is expected in our facilities.

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