Fiscal Year 2018

Revenues

The summary chart (att.4a) lists the various revenue sources for FY 2018 including FY 2017 year-end projections; the Wasmond Center (Residential and Developmental Training) reflect eight months of activities. The facility was acquired in November, 2016.

Residential Program

Budgeted revenues for the residential program include 96 clients at the 16-bed homes, 57 at MWC and 21 clients at MPC. These numbers include 14 and 16 Exceptional Care residents at MWC and MPC respectively. Clients are classified as needing exceptional care because of their extensive respiratory needs; these clients generally have a tracheotomy. Except for the one private pay resident at MHC all our clients are funded by Illinois Department of Public Aid (IDPA).

Day School

The school now fully operational, enrolled 24 students in FY 2017; 12 of these either transitioned or aged out of the program. We will open two new classrooms at the Wasmond Center and anticipate our student enrollment to grow to 72 by year-end 2018.

Developmental Training

The Development Training program will serve 150 residential and 18 community clients.

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Marklund

Att. 4A

revenue

	FY2017 budget	FY2017 y/e projections	FY2018 Budget	Increase / (Decrease)	% Increase / (Decrease)
Patient Services					
Philip Center	$ 2,398,659	$ 2,338,306	$ 2,323,140	$ (15,166)	-0.6%
Wasmond Center	2,962,909	2,918,918	4,332,844	1,413,926	48.4%
Mill Creek- 16 Bed Homes	7,769,905	7,780,355	7,767,665	(12,690)	-0.2%
Developmental Training- MWC	616,302	646,601	960,025	313,424	48.5%
Developmental Training	2,195,773	2,265,985	2,315,112	49,127	2.2%
Day School	4,278,006	4,457,861	5,598,579	1,140,718	25.6%
REST	81,550	171,894	181,880	9,986	5.8%
Other Operating Revenue	23,063	155,728	132,678	(23,050)	-14.8%
Other Non-Operating	-	15,179	-	(15,179)	-100.0%
Fundraising	2,292,353	2,594,063	$ 2,639,997	45,934	1.8%
Total Revenue	**$ 22,618,520**	**$ 23,344,890**	**$ 26,251,920**	**$ 2,907,030**	**12.5%**
gifts not included in fundraising	***$ 5,000***	***$ 1,079,465***	***$ 12,000***		
endowment	*5,000*	*11,775*	*12,000*		
capital campaign		*20,290*			
legacy gifts		*1,047,400*			

Marklund Philip Center

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	21	21	21	21	21	21	21	21	21	21	21	21	
Private Pay	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	
ECU	*16*	16	*16*	*16*	*16*	*16*	*16*	*16*	*16*	*16*	*16*	*16*	
RATES (daily per diem)													
IDPA	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	$224.64	
ECU	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	*$108.35*	
Private Pay													
REVENUE													
IDPA	$ 146,241	$ 146,241	$ 141,523	$ 146,241	$ 141,523	$ 146,241	$ 146,241	$ 132,088	$ 146,241	$ 141,523	$ 146,241	$ 141,523	**$ 1,721,867**
ECU	53,642	53,642	51,912	53,642	51,912	53,642	53,642	48,451	53,642	51,912	53,642	51,912	**$ 631,593**
therapeutic bedholds	-	-	-	-	-	*(112)*	*(112)*	*(112)*	*(112)*	*(112)*	*(112)*	*(112)*	***$ (784)***
hospitalizations	*(56)*	*(281)*	*(56)*	*(281)*	*(281)*	*(337)*	*(337)*	*(281)*	*(56)*	*(281)*	*(56)*	*(281)*	***$ (2,584)***
empty bed days	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	*(2,246)*	***$ (26,952)***
TOTAL REVENUE	$ 197,581	$ 197,356	$ 191,133	$ 197,356	$ 190,908	$ 197,188	$ 197,188	$ 177,900	$ 197,469	$ 190,796	$ 197,469	$ 190,796	**$ 2,323,140**
PROVIDER TAXES	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 11,679	$ 140,148

Marklund Wasmond Center

FY2018 Revenue - *revised 5-18/2017*

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	57	57	57	57	57	57	57	57	57	57	57	57	
Private Pay	0	0	0	0	0	0	0	0	0	0	0	0	
TOTAL	**57**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	**21**	
ECU	*16*	16	*16*	*16*	*16*	*16*	*16*	*16*	*16*	*16*	*16*	*16*	
RATES (daily per diem)													
IDPA	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	$196.33	
ECU	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	*$84.10*	
Private Pay													
REVENUE													
IDPA	$ 346,915	$ 346,915	$ 335,724	$ 346,915	$ 335,724	$ 346,915	$ 346,915	$ 313,343	$ 346,915	$ 335,724	$ 346,915	$ 335,724	**$ 4,084,644**
ECU	26,916	26,916	26,048	26,916	26,048	26,916	26,916	24,311	26,916	26,048	26,916	26,048	**$ 316,915**
therapeutic bedholds	*(196)*	*(1,031)*	*(1,031)*	*(1,031)*	*(1,031)*	*(1,031)*	*(933)*	*(982)*	*(1,031)*	*(1,031)*	*(1,031)*	*(1,031)*	***$ (11,390)***
hospitalizations	*(2,945)*	*(2,994)*	*(2,945)*	*(2,994)*	*(2,994)*	*(2,994)*	*(2,994)*	*(2,994)*	*(2,945)*	*(2,994)*	*(2,945)*	*(2,994)*	***$ (35,732)***
empty bed days	-	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	*(1,963)*	***$ (21,593)***
TOTAL REVENUE	$ 370,690	$ 367,843	$ 355,833	$ 367,843	$ 355,784	$ 367,843	$ 367,941	$ 331,715	$ 367,892	$ 355,784	$ 367,892	$ 355,784	**$ 4,332,844**
PROVIDER TAXES	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 21,794	$ 261,528

Marklund Haverkampf Home

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	16	16	16	16	16	16	16	16	16	16	16	16	
Private Pay													
TOTAL	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	
RATES (daily per diem)													
IDPA	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	
Private Pay													
REVENUE													
IDPA	$ 111,521	$ 111,521	$ 107,923	$ 111,521	$ 107,923	$ 111,521	$ 111,521	$ 100,728	$ 111,521	$ 107,923	$ 111,521	$ 107,923	**$ 1,313,067**
therapeutic bedholds	-	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	*(562)*	**$ (6,182)**
hospitalizations	*(225)*	*(225)*	*(225)*	-	*(225)*	*(225)*	*(225)*	-	*(225)*	*(225)*	*(225)*	-	**$ (2,025)**
empty bed days	-	*(225)*	-	*(225)*	-	*(225)*	-	*(225)*	-	*(225)*	-	*(225)*	**$ (1,350)**
Private Pay	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ 111,296**	**$ 110,509**	**$ 107,136**	**$ 110,734**	**$ 107,136**	**$ 110,509**	**$ 110,734**	**$ 99,941**	**$ 110,734**	**$ 106,911**	**$ 110,734**	**$ 107,136**	**$ 1,303,510**
PROVIDER TAXES	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 6,529	$ 78,348

Marklund VanDerMolen Home

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	16	16	16	16	16	16	16	16	16	16	16	16	
Private Pay													
TOTAL	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	
RATES (daily per diem)													
IDPA	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	$221.76	
Private Pay													
REVENUE													
IDPA	$ 109,993	$ 109,993	$ 106,445	$ 109,993	$ 106,445	$ 109,993	$ 109,993	$ 99,348	$ 109,993	$ 106,445	$ 109,993	$ 106,445	**$ 1,295,079**
therapeutic bedholds	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
hospitalizations	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	*(665)*	**$ (7,980)**
empty bed days	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	*(444)*	**$ (5,328)**
Private Pay	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ 108,884**	**$ 108,884**	**$ 105,336**	**$ 108,884**	**$ 105,336**	**$ 108,884**	**$ 108,884**	**$ 98,239**	**$ 108,884**	**$ 105,336**	**$ 108,884**	**$ 105,336**	**$ 1,281,771**
PROVIDER TAXES	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 6,405	$ 76,860

Marklund Tommy Home

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	16	16	16	16	16	16	16	16	16	16	16	16	
Private Pay	0												
TOTAL	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	
RATES (daily per diem)													
IDPA	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	$224.84	
Private Pay													
REVENUE													
IDPA	$ 111,521	$ 111,521	$ 107,923	$ 111,521	$ 107,923	$ 111,521	$ 111,521	$ 100,728	$ 111,521	$ 107,923	$ 111,521	$ 107,923	**$ 1,313,067**
therapeutic bedholds	*(675)*	*(450)*	*(56)*	*(337)*	*(450)*	*(450)*	*(393)*	*(393)*	*(337)*	*(337)*	*(450)*	*(843)*	**$ (5,171)**
hospitalizations	*(675)*	*(1,574)*	*(3,597)*	*(1,124)*	*(1,124)*	*(225)*	*(899)*	*(899)*	*(450)*	*(899)*	*(675)*	*(225)*	**$ (12,366)**
empty bed days	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	*(1,574)*	**$ (18,888)**
Private Pay	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ 108,597**	**$ 107,923**	**$ 102,696**	**$ 108,486**	**$ 104,775**	**$ 109,272**	**$ 108,655**	**$ 97,862**	**$ 109,160**	**$ 105,113**	**$ 108,822**	**$ 105,281**	**$ 1,276,642**
PROVIDER TAXES	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 6,411	$ 76,932

Marklund Sayers Home

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	15	15	15	15	15	15	15	15	15	15	15	15	
Private Pay	1	1	1	1	1	1	1	1	1	1	1	1	
TOTAL	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	
RATES (daily per diem)													
IDPA	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	$228.03	
Private Pay	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	$264.49	
REVENUE													
IDPA	$ 106,034	$ 106,034	$ 102,614	$ 106,034	$ 102,614	$ 106,034	$ 106,034	$ 95,773	$ 106,034	$ 102,614	$ 106,034	$ 102,614	**$ 1,248,467**
therapeutic bedholds	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
hospitalizations	*(228)*	*(228)*	*(228)*	*(456)*	*(228)*	*(456)*	*(228)*	*(456)*	*(228)*	*(456)*	*(228)*	*(456)*	**$ (3,876)**
empty bed days	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
Private Pay	8,199	8,199	7,935	8,199	7,935	8,199	8,199	7,406	8,199	7,935	8,199	7,935	**$ 96,539**
TOTAL REVENUE	**$ 114,005**	**$ 114,005**	**$ 110,321**	**$ 113,777**	**$ 110,321**	**$ 113,777**	**$ 114,005**	**$ 102,723**	**$ 114,005**	**$ 110,093**	**$ 114,005**	**$ 110,093**	**$ 1,341,130**
PROVIDER TAXES	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 6,717	$ 80,604

Marklund Dreher Home

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	16	16	16	16	16	16	16	16	16	16	16	16	
Private Pay													
TOTAL	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	
RATES (daily per diem)													
IDPA	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	$222.11	
Private Pay													
REVENUE													
IDPA	$ 110,167	$ 110,167	$ 106,613	$ 110,167	$ 106,613	$ 110,167	$ 110,167	$ 99,505	$ 110,167	$ 106,613	$ 110,167	$ 106,613	**$ 1,297,126**
therapeutic bedholds	-	-	-	-	-	-	-	-	*(56)*	*(56)*	*(56)*	-	**$ (168)**
hospitalizations	*(444)*	*(222)*	*(444)*	*(222)*	*(444)*	*(444)*	*(444)*	*(222)*	*(444)*	*(222)*	*(444)*	*(222)*	**$ (4,218)**
empty bed days	*(666)*	*(666)*	*(888)*	*(666)*	*(666)*	*(888)*	*(666)*	*(666)*	*(888)*	*(666)*	*(666)*	*(888)*	**$ (8,880)**
Private Pay	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ 109,057**	**$ 109,279**	**$ 105,281**	**$ 109,279**	**$ 105,503**	**$ 108,835**	**$ 109,057**	**$ 98,617**	**$ 108,779**	**$ 105,669**	**$ 109,001**	**$ 105,503**	**$ 1,283,860**
PROVIDER TAXES	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 6,367	$ 76,404

Marklund Richard Home

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	31	31	30	31	30	31	31	28	31	30	31	30	**365**
CENSUS													
IDPA	16	16	16	16	16	16	16	16	16	16	16	16	
Private Pay													
TOTAL	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	**16**	
RATES (daily per diem)													
IDPA	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	$221.19	
Private Pay													
REVENUE													
IDPA	$ 109,710	$ 109,710	$ 106,171	$ 109,710	$ 106,171	$ 109,710	$ 109,710	$ 99,093	$ 109,710	$ 106,171	$ 109,710	$ 106,171	**$ 1,291,747**
therapeutic bedholds	-	-	-	-	*(55)*	*(166)*	-	*(55)*	-	-	*(111)*	-	**$ (387)**
hospitalizations	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	**$ (5,304)**
empty bed days	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	*(442)*	**$ (5,304)**
Private Pay	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ 108,826**	**$ 108,826**	**$ 105,287**	**$ 108,826**	**$ 105,232**	**$ 108,660**	**$ 108,826**	**$ 98,154**	**$ 108,826**	**$ 105,287**	**$ 108,715**	**$ 105,287**	**$ 1,280,752**
PROVIDER TAXES	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	6,423.00	$ 77,076

Developmental Training- *MWC*

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	19	23	20	20	20	16	22	20	21	21	22	21	**245**
CENSUS													
residential/ IDPA	47	47	47	47	47	47	47	47	47	47	47	47	
(on- site) residential/ IDPA													
community/ DHS/Program 31U	1	1	1	1	1	1	1	1	1	1	1	1	
DuPage Convalescent/ DHS/Program 75E (part-time)													
residential Private Pay													
community/ Private Pay (full-time)													
community/ Private Pay (part-time)													
TOTAL	**48**	**48**	**48**	**48**	**48**	**48**	**48**	**48**	**48**	**48**	**48**	**48**	
RATES													
monthly per diem													
residential/ IDPA	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	
residential Private Pay	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	
community/ ***Private Pay (full-time)***	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	
daily per diem													
community/ Private Pay (part-time)	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	
hourly per diem													
community/ DHS/Program 31U	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	
DuPage Convalescent/ DHS/Program 75E (part-time)	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	
REVENUE													
IDPA	$ 79,137	$ 79,137	$ 79,099	$ 79,193	$ 79,099	$ 79,137	$ 79,137	$ 79,079	$ 79,137	$ 79,099	$ 79,137	$ 79,158	**$ 949,549**
DHS/Program 31U	873	873	873	873	873	873	873	873	873	873	873	873	**$ 10,476**
DHS/Program 75E-G (part-time)	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
Private Pay	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ 80,010**	**$ 80,010**	**$ 79,972**	**$ 80,066**	**$ 79,972**	**$ 80,010**	**$ 80,010**	**$ 79,952**	**$ 80,010**	**$ 79,972**	**$ 80,010**	**$ 80,031**	**$ 960,025**

Developmental Training- *MPC & Mill Creek*

FY2018 Revenue

		July	August	September	October	November	December	January	February	March	April	May	June	
	days per month	20	22	19	21	20	19	21	19	21	20	22	19	**243**
CENSUS														
residential/	IDPA - Mill Creek	95	95	95	95	95	95	95	95	95	95	95	95	
(on- site) residential/	IDPA - MPC	9	9	9	9	9	9	10	10	10	10	10	10	
community/	DHS/Program 31U	11	11	11	11	11	11	11	11	11	11	11	11	
DuPage Convalescent/	DHS/Program 75E (part-time)	1	1	1	1	1	1	1	1	1	1	1	1	
residential	Private Pay	1	1	1	1	1	1	1	1	1	1	1	1	
community/	Private Pay (full-time)	2	2	2	2	2	2	2	2	2	2	2	2	
community/	Private Pay (part-time)	2	2	2	2	2	2	2	2	2	2	2	2	
	TOTAL	**121**	**121**	**121**	**121**	**121**	**121**	**122**	**122**	**122**	**122**	**122**	**122**	
RATES														
monthly per diem														
residential/	IDPA	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	$1,744.84	
residential	Private Pay	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	$1,975.59	
community/	***Private Pay (full-time)***	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	$1,846.56	
daily per diem														
community/	Private Pay (part-time)	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	$89.36	
hourly per diem														
community/	DHS/Program 31U	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	$10.39	
DuPage Convalescent/	DHS/Program 75E (part-time)	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	$14.78	
REVENUE														
	IDPA	$ 176,398	$ 176,398	$ 176,229	$ 176,398	$ 176,229	$ 176,398	$ 177,270	$ 177,600	$ 178,143	$ 177,974	$ 178,143	$ 182,627	**$ 2,129,807**
	DHS/Program 31U	7,647	7,647	7,647	7,647	7,647	7,647	7,647	7,647	7,647	7,647	7,647	7,647	**$ 91,764**
	DHS/Program 75E-G (part-time)	732	569	569	732	569	569	650	650	732	650	569	650	**$ 7,641**
	Private Pay	6,920	7,456	7,099	7,099	7,099	7,099	7,277	6,920	7,277	7,099	7,456	7,099	**$ 85,900**
	TOTAL REVENUE	**$ 191,697**	**$ 192,070**	**$ 191,544**	**$ 191,876**	**$ 191,544**	**$ 191,713**	**$ 192,844**	**$ 192,817**	**$ 193,799**	**$ 193,370**	**$ 193,815**	**$ 198,023**	**$ 2,315,112**

Marklund Day School- *multi needs program*

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	19	13	27	21	19	16	17	20	22	20	22	15	231
ENROLLMENT													
Full-time Students	25	24	20	21	21	21	21	21	22	22	23	22	
RATES (daily per diem)													
ISBE	$342.28	$342.28	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	
REVENUE													
full-time students	$ 162,583	$ 106,791	$ 203,315	$ 166,041	$ 150,227	$ 126,507	$ 134,414	$ 158,134	$ 182,231	$ 165,664	$ 190,514	$ 124,248	**$ 1,870,669**
2:1 aide													$ -
bus supervision													$ -
TOTAL REVENUE	**$ 162,583**	**$ 106,791**	**$ 203,315**	**$ 166,041**	**$ 150,227**	**$ 126,507**	**$ 134,414**	**$ 158,134**	**$ 182,231**	**$ 165,664**	**$ 190,514**	**$ 124,248**	**$ 1,870,669**

Marklund Day School- *life skills program*

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	19	13	27	21	19	16	17	20	22	20	22	15	231
ENROLLMENT													
Full-time Students	29	27	30	30	33	33	36	39	41	42	42	42	
RATES (daily per diem)													
ISBE	$342.28	$342.28	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	
REVENUE													
full-time students	$ 188,596	$ 120,140	$ 304,973	$ 237,201	$ 236,072	$ 198,797	$ 230,424	$ 293,678	$ 339,612	$ 316,268	$ 347,895	$ 237,201	**$ 3,050,857**
2:1 aide	2,756	1,829	3,816	3,074	2,756	2,147	2,438	2,915	3,233	2,915	3,207	2,147	**$ 33,233**
bus supervision	1,305	1,215											**$ 2,520**
TOTAL REVENUE	**$ 192,657**	**$ 123,184**	**$ 308,789**	**$ 240,275**	**$ 238,828**	**$ 200,944**	**$ 232,862**	**$ 296,593**	**$ 342,845**	**$ 319,183**	**$ 351,102**	**$ 239,348**	**$ 3,086,610**

Marklund Day School- *Elgin*

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
days per month	19	13	27	21	19	16	17	20	22	20	22	15	231
ENROLLMENT													
Full-time Students	0	4	8	8	8	8	8	8	9	9	9	8	
RATES (daily per diem)													
ISBE	$342.28	$342.28	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	$376.51	
REVENUE													
full-time students	$ -	$ 17,799	$ 81,326	$ 63,254	$ 57,230	$ 48,193	$ 51,205	$ 60,242	$ 74,549	$ 67,772	$ 74,549	$ 45,181	**$ 641,300**
2:1 aide	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
bus supervision	-	-	-	-	-	-	-	-	-	-	-	-	**$ -**
TOTAL REVENUE	**$ -**	**$ 17,799**	**$ 81,326**	**$ 63,254**	**$ 57,230**	**$ 48,193**	**$ 51,205**	**$ 60,242**	**$ 74,549**	**$ 67,772**	**$ 74,549**	**$ 45,181**	**$ 641,300**

REST

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
companion guides	100	400	100	400	100	80	80	100	100	100	100	100	**1,760**
T3 training	8	14	14	40	16	0	0	16	16	16	14	16	**170**
Master Trainer				4					2				**6**
on-line training	16	16	18	16	16	18	16	16	18	16	16	18	**200**
REVENUE													
companion guides	$ 4,425	$ 13,500	$ 4,425	$ 13,600	$ 4,425	$ 3,540	$ 3,540	$ 4,425	$ 4,425	$ 4,425	$ 4,425	$ 4,425	$ 69,580
T3 training	4,760	8,330	8,330	20,950	9,520	-	-	9,520	9,520	9,520	8,330	9,520	$ 98,300
Master Trainer				6,000					5,000				$ 11,000
on-line training	240	240	270	240	240	270	240	240	270	240	240	270	$ 3,000
	$ 9,425	$ 22,070	$ 13,025	$ 40,790	$ 14,185	$ 3,810	$ 3,780	$ 14,185	$ 19,215	$ 14,185	$ 12,995	$ 14,215	$ 181,880

Marklund- other operating

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
MPC	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	$ 969	**$ 11,628**
MWC	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	$ 2,473	**$ 29,676**
Mill Creek- 16 bed homes	3,776	3,776	3,776	3,776	3,776	3,776	3,776	3,776	3,776	3,776	3,776	3,776	**$ 45,312**
Developmental Training- MWC	868	868	868	868	868	868	868	868	868	868	868	868	**$ 10,416**
Developmental Training- MPC & MWC	483	483	483	483	483	483	483	483	483	483	483	483	**$ 5,796**
REST	1,613	1,612	1,613	1,612	1,613	1,612	1,613	1,612	1,613	1,612	1,613	1,612	**$ 19,350**
Administration	467	467	467	467	467	467	467	467	467	467	467	467	**$ 5,604**
TOTAL REVENUE	**$ 10,649**	**$ 10,648**	**$ 10,649**	**$ 10,648**	**$ 10,649**	**$ 10,648**	**$ 10,649**	**$ 10,648**	**$ 10,649**	**$ 10,648**	**$ 10,649**	**$ 10,648**	**$ 127,782**

Marklund- vending

FY2018 Revenue

	July	August	September	October	November	December	January	February	March	April	May	June	
MDS- life skills program	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	$ 33	**$ 396**
Developmental Training	375	375	375	375	375	375	375	375	375	375	375	375	**$ 4,500**
TOTAL REVENUE	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 408**	**$ 4,896**