

MARKLUND
MINUTES OF THE BOARD OF DIRECTORS MEETING
Thursday, April 5, 2018, 7:00 P.M.
Marklund Hyde Center
Geneva, IL

CALL TO ORDER

Duane Fitch called the meeting to order at 7:01 p.m. A quorum was present.

ALSO PRESENT

Howard Brandeisky, Carie Carney, Sonya Evanosky, Mike Herlihy, Frank Murnane, Jeff Risch, George Webster, Jack Zimmerman

VIA CONFERENCE CALL

Jim Armbruster, Maria Dombrowski, Carol Donahue, Gerry Estes, Dan Foley, Brian Little

NOT PRESENT

Jeff Blanchette, Bill Dolen, Jeff Risch

STAFF

Kudus Badmus, Gil Fonger, Heather Graves, Mary Kobbeman

GUEST – Parent Panel

John Broschka, Valerie Broschka, David Van Daff, Valdez Rouse, Teena Rouse, Abby Zebratis

MISSION MOMENT – Parent Panel

Jack Z. introduced the Board to the six parents participating on the panel, and asked them a series of questions. At the conclusion of the panel discussion, the parents were dismissed.

PREVIOUS MINUTES

Duane F. asked for any changes to the agenda, seeing none he asked for a motion to approve the agenda and minutes of January 26, 2018. Howard B. motioned and Carrie C. seconded, and the minutes were approved without exception.

FINANCE COMMITTEE REPORT

Mike H. shared a summary of the Finance Committee Meeting. Revenue remains solid and is \$1M better than budget, expenses are \$44K better than budget This year's budget reflects the positive effect of an unbudgeted state rate increase. AR continues at historical levels, and the line of credit remains unused. Net AR is \$3.2M; the average is \$3.6M which includes bad debt. The state continues to pay receivables in under 120 days. The committee had brief discussion on the per diem rate for the school and how that will affect the creation of the next budget.

GOVERNANCE COMMITTEE REPORT

Action Needed – FY 19 Slate of Officers / Committees

Duane F. asked for a motion to approve the FY19 Slate of Officers (below). Mike H. motioned, Howard B. seconded, and the motion was approved without exception.

FY-19 Slate of Officers

Chair	Duane Fitch
Vice Chair	Frank Murnane
Treasurer	Mike Herlihy
Secretary	Jeff Risch

Duane F. asked for a motion to approve the FY19 Executive Committee (below). Mike H. motioned, Carie C. seconded, and the motion was approved without exception.

FY-19 Executive Committee

Chair/Governance	Duane Fitch
Vice Chair	Frank Murnane
Finance	Mike Herlihy
Secretary	Jeff Risch
Member-at-Large	Jim Armbruster

Duane F. asked for a motion to approve the full FY19 Committee roster (below). Mike H. motioned, Carie C. seconded, and the motion was approved without exception.

<u>EXECUTIVE</u>	<u>DEVELOPMENT</u>	<u>GOVERNANCE</u>	<u>FINANCE</u>
Jim Armbruster	Jim Armbruster	Jim Armbruster	Jeff Blanchette
Duane Fitch (Chair)	Howard Brandeisky	Carie Carney	Bill Dolen
Mike Herlihy	Carol Donahue	Duane Fitch (Chair)	Gerry Estes
Frank Murnane	Dan Foley (Chair)	Brian Little	Sonya Evanosky
Jeff Risch	Maria Dombrowski	Frank Murnane	Mike Herlihy (Chair)
		Jeff Risch	Frank Murnane
		Jack Zimmerman	

<u>REST</u>
Jim Armbruster
Carie Carney
Bill Dolen
Duane Fitch (Chair)

Duane F. then moved to the Board Terms, with Gil F. explaining the rotation (3 full three-year terms, with option to re-join after 1 year roll-off). Gil F. and the Governance Committee recommended that the board allow Jim A. to serve a new three-year term. Gil F. explained that the exception is allowed in the bylaws. Duane F. asked for a motion to approve the full FY19 Board of Directors Terms (attached). Mike H. motioned, Carie C. seconded, and the motion was approved without exception. Gil F. reviewed the Board survey results.

FY19 STRATEGIC PLAN

Gil F. shared the six trends that surfaced from the staff strategic planning meeting on March 15th. They are as follows (1) The significant growth and complexity of individuals who will need DD services, (2) DD providers are falling behind in technological innovation, (3) Outdated government reimbursement and increasing regulatory requirements, (4) Ability to attract and retain top quality talent, (5) Fundraising challenges, & (6) Increasing need to capture and retain the support of the public for DD services. The four most pressing areas that the staff felt needed to address are: 1) Retention, 2) Marklund Day School – Geneva expansion, 3) CILA expansion and 4) Advocacy. The group will meet again on May 3rd to take each of the areas and create Theories of Change. Those theories will help us know the projects that we will need to include in the FY19 plan. Furthermore information

will be provided at June board meeting for input by the board. We will then take that input to build the FY19 strategy which will be presented at the August Board retreat.

DEVELOPMENT UPDATE

Heather G. shared that Development ended the month of February favorable to budget by \$111K due to a successful Top Hat Ball. Annual Giving as of January 15th – not including special events or major gifts – stands at \$407K. She reminded the board of the inaugural 5K event in Bloomingdale is April 29nd.

PRESIDENT AND CEO REPORT

Gil F. shared that the Rate Modernization Bill is being helped through the progress by bill sponsor Sen. Heather Steans. We are hopeful that the rate change can be made without going through the legislative process. We will know more in a few weeks when they get back into session. Gil F. stated that he took part in the IHCA Round Table discussion with Rep. Peter Roskam. He thanked him for the \$250K HUD grant, expressed concern over the rate gap and shared that Marklund is against Medicaid block grants. Gil F. invited Rep. Krishnamoorthi to the Bloomingdale 5K/1Mile Run on April 29 and is waiting for a confirmation. The results of a soil study done on the back acres of the Geneva campus show that the soil is not suitable for building new construction; other sites will need to be considered for the possible CILA campus. Gil thanked Carie C., Carol D. and Frank M. for serving on the Claire Haverkamp Award Committee and invited the board to the May 5th Employee Appreciation Dinner.

NEW BUSINESS

None.

ANNOUNCEMENTS

Gil F. congratulated Frank M. for being named one of the *2018 Father of the Year Honorees* by the National Father's Day Council and American Diabetic Association.

ADJOURNMENT

With no further business, Duane F. asked for a motion to adjourn the meeting. Mike H. motioned, Howard B. seconded, and the meeting was adjourned at 8:40 p.m.