

June 1, 2018

First Friday Report

Here are a few highlights over the past month:

- Since my last report, Marklund has received **\$1.2M** from the State of Illinois. Our aging for Residential and Developmental Training, through May, stands at \$2.9M. We currently have our entire \$7M line of credit available.
- Springfield did something very surprising yesterday...they actually passed a budget...on time...bipartisan...and overwhelmingly! It now awaits the Governor's signature which is anticipated. ******What is *much more exciting* is that the **new MC/DD Rate language**, that we have worked on for a number of years, was incorporated into the Medicaid Omnibus legislation (SB1851) and **passed both chambers**. The FY19 budget bill (HB109) includes funding for the new MC/DD Rate Methodology. ******

This new reimbursement rate will increase our current revenue by approximately **\$3.6M**. This is a real game changer for Marklund that we will have as a topic of discussion at the August Retreat. As you are aware, this is the first rate adjustment since 1994! It will not go into effect in FY19 until next April so the net impact on our budget for FY19 is approximately **\$600K**. This new revenue was not in the FY19 budget that we presented to Finance last month.

The state also passed a 50 cent/hour wage increase for our DSPs (Direct Support Professionals). This is in addition to the 75 cent increase we received this year. This could be another \$150-\$200K in FY19 but we have not seen the exact language of the rate increase yet.

Let's just say...it has been an especially good couple of days for Marklund! 😊

- The senior staff will be meeting next week (June 7) to begin creating FY19 projects that will support the ongoing development of our four **Theory of Change: Retention, Advocacy, CILA and School Expansion**. I will be sharing all four of these theories at the June Board meeting for discussion. Following the discussion of the Board, the staff will further refine these projects and incorporate them into the FY19 strategic plan (Creating the Future) that will be discussed at the August Board Retreat.
- As part of my retention focus for FY19 I went on a *listening tour* over the last couple weeks, meeting with front-line staff at all four of our facilities. I met with a total of 36 staff for almost 10 hours to get their feedback on a number of topics. The discussions were very positive and once again reinforced to me the great staff that we are blessed to have. We are going to summarize the discussions and share them with the entire staff.
- On May 14, **Congressman Randy Hultgren** came to the Geneva campus for almost two hours to tour and learn about our issues. We had a great discussion on a number of issues.

- I will be in Washington, D.C. next week (Sunday – Wednesday) for the annual **AHCA** (American Healthcare Association) **Congressional Briefing** as part of the Illinois delegation. I have meetings set-up with Congressmen Hultgren and Congressman Krishnamoorthi as well as Senator Duckworth. I am also expecting to finalize a meeting with Senator Durbin.
- Please take a look at our new and improved **website** that went live on May 22. You can review the website at: www.marklund.org
- I want to thank **Frank Murnane** for attending the Employee Appreciation Dinner on Saturday, May 5 and presenting the Claire Haverkamp Award. This was his third year for presenting the award.
- It's hard to believe but next week (Wed, June 6) is the **36th Annual Marklund Golf Classic** at Cog Hill. Even if you don't golf there is a dinner option for \$55.
 - 9 am – Registration, Brunch, Auction opens
 - 11 am – Shot-gun start
 - 4 pm – Dinner buffet, Auction, Awards
 - 6 pm – Event concludes

We still have a few foursomes available on Course 1 and Dubsdread. Please contact **Heather Graves** (hgraves@marklund.org or 630-593-5479) or **Jeannine Zupo** (jzupo@marklund.org or 630-593-5445) if you are interested.
- The all-day **board retreat** is scheduled for Friday, August 17. Just as we did last year, please take a few minutes to fill out the confidential **Survey Monkey** that we will be sending out later today. Your responses will be helpful in designing a retreat that best meets the needs of the Board. Thank you!
- Just as a reminder, here are the **Board dates** for the rest of **2018**: **June 28**, August 17 (Board Retreat), and **October 25** and proposed dates for **2019**: **January 24**, **April 4**, May 23 (Finance only), **June 27**, August 16 (Board Retreat), **October 24**. We will be sending you Outlook invitations for the 2019 dates after the June Board meeting.

We are grateful for ALL you do to advance our mission to...*make everyday life possible for individuals with profound disabilities.*