

Marklund Day School- Geneva

	projections- year 1			projections- year 2			projections- year 3		
Revenues	multi needs	life skills	total	multi needs	life skills	total	multi needs	life skills	total
School Tuition	\$ 530,377	\$ 933,565	\$ 1,463,942	\$ 1,448,648	\$ 2,295,779	\$ 3,744,427	\$ 2,124,497	\$ 3,142,849	\$ 5,267,346
Total Operating Revenue	\$ 530,377	\$ 933,565	\$ 1,463,942	\$ 1,448,648	\$ 2,295,779	\$ 3,744,427	\$ 2,124,497	\$ 3,142,849	\$ 5,267,346
<i>average enrollment</i>	<i>6</i>	<i>11</i>		<i>14</i>	<i>23</i>		<i>21</i>	<i>32</i>	
Expenses									
Salaries	\$ 486,773	\$ 1,072,795	\$ 1,559,568	\$ 708,033	\$ 1,560,429	\$ 2,268,462	\$ 885,041	\$ 1,950,536	\$ 2,835,577
Employee Benefits	121,693	268,199	389,892	177,008	390,107	567,115	221,260	487,634	708,894
Employee Expense	17,904	20,556	38,460	18,799	21,584	40,383	19,739	22,663	42,402
Consulting	5,000	5,000	10,000	6,000	6,000	12,000	2,500	2,500	5,000
Medical	31,500	5,400	36,900	32,445	5,562	38,007	33,418	5,729	39,147
Dietary & Support	2,096	19,996	22,092	2,159	20,596	22,755	2,224	21,214	23,438
Housekeeping	10,758	13,212	23,970	11,081	13,608	24,689	11,413	14,017	25,430
Occupancy	69,074	84,393	153,467	71,147	86,924	158,071	73,078	89,155	162,233
Equipment	21,270	34,452	55,722	21,908	35,486	57,394	22,565	36,550	59,115
Administrative (not including salaries)	33,184	46,072	79,256	25,964	38,015	63,979	26,743	39,156	65,899
Interest Expense	115,288	214,107	329,395	91,311	169,578	260,889	66,358	123,236	189,594
Client/Student	7,596	17,208	24,804	7,824	17,724	25,548	8,059	18,256	26,315
Depreciation	100,625	186,875	287,500	201,250	373,750	575,000	201,250	373,750	575,000
Total Operating Expense	\$ 1,022,761	\$ 1,988,265	\$ 3,011,026	\$ 1,374,929	\$ 2,739,363	\$ 4,114,292	\$ 1,573,648	\$ 3,184,396	\$ 4,758,044
Operating Income (Loss)	\$ (492,384)	\$ (1,054,700)	\$ (1,547,084)	\$ 73,719	\$ (443,584)	\$ (369,865)	\$ 550,849	\$ (41,547)	\$ 509,302
Allocation of Administration 10%	\$ 102,276	\$ 198,827	\$ 301,103	\$ 137,493	\$ 273,936	\$ 411,429	\$ 157,365	\$ 318,440	\$ 475,805
Allocation of Transportation	2,684	5,219	7,903	2,765	5,376	8,140	2,847	5,537	8,384
Allocation of Help Wanted	4,823	9,381	14,204	4,968	9,662	14,630	5,117	9,952	15,069
Total Allocated Expenses	\$ 109,783	\$ 213,427	\$ 323,210	\$ 145,225	\$ 288,974	\$ 434,199	\$ 165,329	\$ 333,929	\$ 499,258
add back: Depreciation	\$ 100,625	\$ 186,875	\$ 287,500	\$ 201,250	\$ 373,750	\$ 575,000	\$ 201,250	\$ 373,750	\$ 575,000
add back: Bad Debt Allowance	-	-	\$ -	-	-	\$ -	-	-	\$ -
add back: Gain (Loss) on Sale of Assets	-	-	\$ -	-	-	\$ -	-	-	\$ -
Net Income (Loss)	\$ (501,542)	\$ (1,081,252)	\$ (1,582,794)	\$ 129,744	\$ (358,808)	\$ (229,064)	\$ 586,770	\$ (1,726)	\$ 585,044
<i>(Excluding Depreciation, Bad Debt Allowance & Gain (Loss) on Sale)</i>									