

Marklund Charities

	FY2019 Budget	FY2019 Year End Projections	variance	FY2020 Budget- <i>revised</i>	Increase/ (Decrease)	
Revenues						
Unrestricted Gifts & Grants	\$ 1,050,000	\$ 1,015,480	\$ (34,520)	\$ 1,066,500	\$ 51,020	
Special Events (net)	669,990	644,286	(25,704)	705,984	61,698	
Fund-in-Need	345,000	486,025	141,025	425,000	(61,025)	
Community Events (net)	-	-	-	-	-	
Restricted Program	775,200	604,733	(170,467)	780,800	176,067	
Other	-	-	-	-	-	
Total Revenue	\$ 2,840,190	\$ 2,750,524	\$ (89,666)	\$ 2,978,284	\$ 227,760	8.3%
Expenses						
Salaries & Benefits	\$ 818,115	\$ 771,964	\$ (46,151)	\$ 817,139	\$ 45,175	
Employee Expenses	11,025	13,573	2,548	16,092	2,519	
Occupancy	8,796	9,194	398	7,440	(1,754)	
Office Expenses	52,437	47,261	(5,176)	54,966	7,705	
Legal & Audit	15,000	15,000	-	25,200	10,200	
Printing	42,980	31,931	(11,049)	37,652	5,721	
Other Expenses	14,600	14,640	40	13,920	(720)	
Outside Services	-	27,132	27,132	-	(27,132)	
Total Expenses	\$ 962,953	\$ 930,695	\$ (32,258)	\$ 972,409	\$ 41,714	4.5%
Net Fundraising income	\$ 1,877,237	\$ 1,819,829	\$ (57,408)	\$ 2,005,875	\$ 186,046	10.2%
Public Relations	\$ 127,317	\$ 108,349	\$ (18,968)	\$ 147,103	38,754	35.8%
Net Fundraising Proceeds	\$ 1,749,920	\$ 1,711,480	\$ (38,440)	\$ 1,858,772	\$ 147,292	8.6%
<i>total revenue not include in above totals</i>	<i>\$ 12,000</i>	<i>\$ 1,742,714</i>		<i>\$ 2,660,200</i>		
<i>endowment</i>	<i>12,000</i>	<i>\$ 10,525</i>		<i>10,200</i>		
<i>capital campaign</i>	<i>-</i>	<i>\$ 1,727,172</i>		<i>\$ 2,650,000</i>		
<i>legacy gifts</i>		<i>\$ 5,017</i>				