

Sept. 2, 2022

Board of Directors,

Here are a few highlights over the past month:

Since my last report, Marklund has received \$2.1M from the State of Illinois. Our aging for Residential and Community Day Services, through August increased by \$100K to \$5.1M. We are currently using \$1.3M of our \$7M line of credit.

As a result of the decision by the Board last month, Cerity Partners will be assuming the management of our endowment by mid-September.

I want to thank the following board members who attended the August Board Retreat: Jim Armbruster, Howard Brandeisky, Carie Carney, Carol Donahue, Gerry Estes (all the way from NC & on Charlotte's birthday!), Karyn Fitch (on Kinsley's first birthday!), Jerry Finis, Mike Herlihy, Laura Karlins, Yaneth Medina, Frank Murnane, Jr., Ari Smith, Dan Whiston & Jack Zimmerman (on his wedding anniversary!).

It is no small thing to carve out a whole day for this meeting. I appreciate all the effort you take to guard this important time. Thank you for all your guidance concerning the M2030 plan and the preliminary plans for the renovation/expansion of MPC & MWC.

We met with Interim Director Sarah Myerscough-Mueller (DHS-DDD) on August 23 at MHC. It was our first time, in almost 10 years, to get a DHS director on the campus. She was very impressed by our program and the services we provide. It gave us an opportunity to discuss our LIFTS concept and Rule 115.

Overall, we found her to be friendly, open and willing to listen. She did not voice any particular opposition to our concept but she did say that the creation of "intentional communities" (as she would describe LIFTS) is suspected of being "isolating." I reminded her that there is nothing in the federal rules (CMS) that preclude what we are proposing; the emphasis by CMS is on the "program" being provided to the residents and not the "location" of the home.

We are still waiting on the revised Rule 115 coming before JCAR for approval. As required by CMS, DHS has until March 2023 to revise the current rules. I told Sarah that we would vigorously oppose the current restriction in the rule that would preclude our concept.

Later she sent me a link to a recent capacity study that was done by UIC. It showed the following desires among current providers of residential services:

17.8% - Have a desire to expand services to include complex medical support needs

17.2% - Have a desire to expand services to include high behavioral support

I sent her an email this week highlighting these results and to express that, in our desire to "Serve the Underserved," these are the very needs that our LIFTS concept is designed to meet. I am waiting on a response.

I have attached recent articles that were in the Daily Herald (submitted by our Marketing & Communications staff): Anna Moeller, First Day of School and Kane County Cougars.

To register, sponsor or create a team for the 10th Annual Run, Walk & Roll-Geneva 5K/1M on October 16, please visit <https://p2p.onecause.com/geneva-rwr>. As of Monday, we have 161 registered participants

(148 at the same time last year). Our sponsorship goal was \$42K and we are already at \$44.5K. It will be an amazing event. Our goal is to have 700 participants. This event can be done in person or virtually.

Our 11th Annual Leadership Giving Circle Reception will be held on Thursday, Sept 15, from 6 – 8 pm, at the Aurora Country Club (1548 Prairie St., Aurora). I look forward to seeing many of you there.

I have attached a document showing the photo/job description of the Development team. We are starting the fiscal year with a number of new terrific new staff and current staff in new positions. I have every confidence that our fundraising efforts are well positioned to go to even greater heights!

Just as a reminder, here is the remaining Board meeting date for 2022: October 27. The dates for 2023 are: January 26, April 6, May 25 (Finance), June 22, August 10 (Board Retreat), and October 26. All of these dates should be in your Outlook.

Have a wonderful Labor Day weekend. Thank you for all that you do to make our mission and vision a reality.

God bless you!

Gil

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President & CEO



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